

BIDDER'S COMPLIANCE TO QUALIFICATION (MANDATORY) REQUIREMENTS [Clause ITB 13.3 (d)]

PROCUREMENT OF INTRA-CRANIAL STEREOTACTIC GAMMA-RAY BASED RADIOSURGERY SYSTEM

NON ADP SCHEME 2019-20 --- MEDICAL EQUIPMENT & MACHINES FOR CANCER TREATMENT

AT THE HOSPITAL OF DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI

IFB/NIT No. DUHS/DP/2020/108 dated 18 May 2020

TECHNICAL BIDS OPENED ON 06 June 2020 at 10:30 A.M.

S#	Qualification Criteria	M/s. Varitron	M/s. Ontec Corporation	M/s. Allmed Solution
1.	Compliance to the Technical Specifications	NC ¹	NC ²	C
2.	Valid Manufacturer Authorization in accordance with ITB Clause 13.3(a) Only manufacturer and its sole agent can quote the system, no sub distributors/spot authorized agent is allowed to bid.	C	NC ³	C
3.	If an Agent submits bids on behalf of more than one Manufacturer, unless each such bid is accompanied by a separate Bid Form for each bid, and a bid security, for each bid, and authorization from the respective Manufacturer, all such bids will be rejected as nonresponsive.	NA	NA	NA
4.	Attested copy of CNIC of signatory of the Bid Forms	C	C	C
5.	Complete Bidding Document, duly signed and stamped on its each/every page as acceptance of all terms & conditions	C	C	C
6.	Compliance to bid validity period	C	C	C
7.	Compliance to payment terms and conditions	C	C	C
8.	Compliance to the delivery schedule (12 weeks requirement)	C	C	C
9.	Valid Sales Services Tax (SST-SRB) Registration with Active Tax payer status on SRB website <i>(for providing services)</i> and / or Valid General Sales Tax (GST-FBR) Registration with Active Tax Payer Status on FBR website <i>(for supply of goods)</i>	C	C	C
10.	Valid Income Tax (FBR) Registration with Active Tax Payer Status on FBR website	C	C	C
11.	Professional Tax Certificate	C	NC	C
12.	Original Tender Purchase Receipt	C	C	C
13.	Affidavit on stamp paper of Rs. 100/- duly notarized to the effect that: i. The bidder is neither blacklisted nor suspended by any National / International, including Provincial and Federal Government. ii. Any director or owner of the bidding company is not awarded any punishment from any Court	C	C	C

BIDDER'S COMPLIANCE TO QUALIFICATION (MANDATORY) REQUIREMENTS [Clause ITB 13.3 (d)]

PROCUREMENT OF INTRA-CRANIAL STEREOTACTIC GAMMA-RAY BASED RADIOSURGERY SYSTEM

NON ADP SCHEME 2019-20 --- MEDICAL EQUIPMENT & MACHINES FOR CANCER TREATMENT

AT THE HOSPITAL OF DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI

IFB/NIT No. DUHS/DP/2020/108 dated 18 May 2020

TECHNICAL BIDS OPENED ON 06 June 2020 at 10:30 A.M.

S#	Qualification Criteria	M/s. Varitron	M/s. Ontec Corporation	M/s. Allmed Solution
	of Law. iii. Bidder has submitted the correct and complete information along with the bid/offer. If any document / information is found forged / engineered / fake / bogus at any stage, the bidder may be declared as Blacklisted in accordance with law and the performance guarantee and payment, if any may be forfeited.			
14.	The Bid Form & Price Schedule(s) shall be inserted in the Financial Proposal. However, a copy of the same shall be inserted in the Technical Proposal after hiding the amount.	C	NC	C
15.	Bid Security shall be inserted in the Financial Proposal. However, a copy of the same shall be inserted in the Technical Proposal after hiding the amount.	C	C	C
16.	Technical Proposal on Bidder's Letterhead	C	C	C
17.	Catalogue / Brochures / technical data sheet (having complete technical specifications of the offered good)	C	C	C
18.	Item-wise / Feature-wise product compliance / deviation sheet / statement must be attached.	NC	C	C
19.	Company Profile	NC	NC	C
20.	Complete details of turn-over of at least last three years, demonstrated through audited annual financial statements / income tax returns / original bank certificate.	C	C	C
21.	Minimum experience for supplying the four (04) units of Radiation Oncology / Neurosurgery equipment to the Public / Private Sector Organizations in Pakistan during the last 3 years.	NC (03 Units only)	NC	C
22.	Average annual turnover (total income) in preceding 3 years should not be less than Rs. 100million and same shall be reflected in the Audited Accounts / Income Tax Returns.	C	NC	C
23.	Foreign trained engineer of quoted product based in Sindh (to be verified from foreign training certificate).	C	NC	C
24.1	Firm should be PEC certified.	NC	NC	C

BIDDER'S COMPLIANCE TO QUALIFICATION (MANDATORY) REQUIREMENTS [Clause ITB 13.3 (d)]

PROCUREMENT OF INTRA-CRANIAL STEREOTACTIC GAMMA-RAY BASED RADIOSURGERY SYSTEM

NON ADP SCHEME 2019-20 --- MEDICAL EQUIPMENT & MACHINES FOR CANCER TREATMENT

AT THE HOSPITAL OF DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI

IFB/NIT No. DUHS/DP/2020/108 dated 18 May 2020

TECHNICAL BIDS OPENED ON 06 June 2020 at 10:30 A.M.

#	Qualification Criteria	M/s. Variron	M/s. Ontec Corporation	M/s. Allmed Solution
24.2	Firm should be PNRA certified.	C	NC	C
25.	Workshop for after sales service.	C	C	C
REMARKS / FINDINGS		Technically not qualified / not responsive	Technically not qualified / not responsive	Qualified

C = Complied
 NC = Not Complied
 NA = Not Applicable

1. The offered equipment is based on Photon Beam Technology, which is entirely different from the requisite Gamma Ray Technology. Offered equipment had following major deviations. Comparison of required equipment v/s offered equipment submitted by M/s. Varion is also attached herewith:
 - a. The True Beam Edge is not a dedicated Intra Cranial Stereotactic Gamma Ray Based System for SRS with more than 100 Cobalt Sources as required for precise brain procedures sparing healthy tissues.
 - b. True Beam Edge does not have 1000 published articles dedicated to Brian.
 - c. Offered equipment cannot support functional targeting using AC-PC landmarks for functional procedures.
2. M/s. Ontec Corporation has quoted Chinese origin equipment (Infini, MASEP), having the various major technical deviations, refer attached Item-wise / Feature-wise product compliance / deviation sheet / statement submitted by the bidder. However, some major deviations are as follow:
 - a. Infini – MASEP system only offers frame based procedures, no option available for frameless procedures.
 - b. Offered equipment do not have the fully integrated stereotactic CBCT imaging system for target conformity during treatment.
 - c. Only 30 cobalt sources v/s 100 cobalt sources as required in tender for more precision as all studies done in SRS are performed and documented on systems with more than 150 cobalt sources.
 - d. Offered equipment do not have a valid CE marked certification.
 - e. Infini – MASEP does not have 1000 published articles published on the said technology.
3. The manufacturer authorization attached by M/s. Ontec Corporation is without official stamp and name & designation of signatory / authorized person.




TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT

PROCUREMENT OF INTRA-CRANIAL STEREOTACTIC GAMMA-RAY BASED RADIOSURGERY SYSTEM
 NON ADP SCHEME 2019-20 --- MEDICAL EQUIPMENT & MACHINES FOR CANCER TREATMENT
 AT THE HOSPITAL OF DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI
 IFB No.DUHS/DP/2020/108 dated 18 May, 2020
 TECHNICAL BIDS OPENED ON 06 June 2020 at 10:30 A.M.

M/S. ALLMED SOLUTIONS

	MODEL / CAT #	GammaKnife ICON
	MAKE	Elekta Ltd.
	COUNTRY OF ORIGIN	Sweden
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks
A.	PRODUCT EVALUATION	
1	Conformity to the Purchaser's Specifications (Mandatory)	30
1.1	Fully compliant with the required specifications	30
1.2	Compliant with minor deviation (up to 5% subject to main function is not effected)	0
2	Product International Certification	15
2.1	USA Food & Drug Administration (USA-FDA 510k)	10
2.2	European Community (CE) MDD / Japan Industrial Standard (JIS) / Japan Quality Assurance Organization (JQAO) / Certificate issued by Ministry of Health, Labour and Welfare (MHLW) Govt. of Japan	5
B.	BIDDER EVALUATION	
3	Technical Staff	15
3.1	Diploma of Associate Engineer (DAE) in relevant field (Electronics) (1 mark for each)	3
3.2	Graduate Engineers in relevant field (Electronics / Biomedical) (2 marks for each)	6
3.3	MSc. / M.E Electronics (01 mark for each)	0
3.4	Foreign Trained Engineer on quoted Product having the valid registration with Pakistan Engineering Council, based in Sindh – Foreign Training Certificate must be attached (02 mark for each)	4
4	Workshop facility Testing / Calibration of Equipment	10
4.1	Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock, details.	5
4.2	Availability of workshop at national level outside Sindh (one mark for each location)	4
5	Past Experience / Performance of Last 3 years	10
5.1	Bidder's prior experience for supplying the Radiation Oncology / Neurosurgery Equipment to the Public / Private Sector Organizations in Pakistan during the last 3 years . Documentary evidence in shape of Purchase Order / Letter of Credit and Installation Report and / or Satisfactory performance certificate and / or Conformity Letter from manufacturer for Sale & Service of respective equipment must be attached. (2 mark for each equipment / instrument / Teaching Aid)	8
6	Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)	10
6.1	Below PKR 100 million	0
6.2	Above PKR 100 million	4
6.3	Above PKR 200 million	7
6.4	Above PKR 300 million	10
7	Bonus points	10
7.1	Free of Cost Extended Warranty (in addition to the warranty period 3 years required in these bidding documents) at least for one year including parts & services / labour. (Bidder offering greater extended warranty period will get the full marks only)	0
TOTAL MARKS / POINT SCORE (A + B)		100
REMARKS / FINANDING		QUALIFIED

TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT

PROCUREMENT OF INTRA-CRANIAL STEREOTACTIC GAMMA-RAY BASED RADIOSURGERY SYSTEM
 NON ADP SCHEME 2019-20 --- MEDICAL EQUIPMENT & MACHINES FOR CANCER TREATMENT
 AT THE HOSPITAL OF DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI
 IFB No.DUHS/DP/2020/108 dated 18 May, 2020
 TECHNICAL BIDS OPENED ON 06 June 2020 at 10:30 A.M.

M/S. VARITRON

	MODEL / CAT #	High Energy Linear Accelerator – True Beam-Edge
	MAKE	Varian Medical System
	COUNTRY OF ORIGIN	USA / EU / China
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks
A. PRODUCT EVALUATION		
1	Conformity to the Purchaser's Specifications (Mandatory)	30
1.1	Fully compliant with the required specifications	30
1.2	Compliant with minor deviation (up to 5% subject to main function is not effected)	25
2	Product International Certification	15
2.1	USA Food & Drug Administration (USA-FDA 510k)	10
2.2	European Community (CE) MDD / Japan Industrial Standard (JIS) / Japan Quality Assurance Organization (JQAO) / Certificate issued by Ministry of Health, Labour and Welfare (MHLW) Govt. of Japan	5
B. BIDDER EVALUATION		
3	Technical Staff	15
3.1	Diploma of Associate Engineer (DAE) in relevant field (Electronics) (1 mark for each)	3
3.2	Graduate Engineers in relevant field (Electronics / Biomedical) (2 marks for each)	6
3.3	MSc. / M.E Electronics (01 mark for each)	2
3.4	Foreign Trained Engineer on quoted Product having the valid registration with Pakistan Engineering Council, based in Sindh – Foreign Training Certificate must be attached (02 mark for each)	4
4	Workshop facility Testing / Calibration of Equipment	10
4.1	Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock, details.	5
4.2	Availability of workshop at national level outside Sindh (one mark for each location)	5
5	Past Experience / Performance of Last 3 years	10
5.1	Bidder's prior experience for supplying the Radiation Oncology / Neurosurgery Equipment to the Public / Private Sector Organizations in Pakistan during the last 3 years. Documentary evidence in shape of Purchase Order / Letter of Credit and Installation Report and / or Satisfactory performance certificate and / or Conformity Letter from manufacturer for Sale & Service of respective equipment must be attached. (2 mark for each equipment / instrument / Teaching Aid)	10
6	Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)	10
6.1	Below PKR 100 million	0
6.2	Above PKR 100 million	4
6.3	Above PKR 200 million	7
6.4	Above PKR 300 million	10
7	Bonus points	10
7.1	Free of Cost Extended Warranty (in addition to the warranty period 3 years required in these bidding documents) at least for one year including parts & services / labour. (Bidder offering greater extended warranty period will get the full marks only)	10
TOTAL MARKS / POINT SCORE (A + B)		100
REMARKS / FINANDING		Technically not qualified / not responsive

The offered equipment is based on Photon Beam Technology, which is entirely different from the requisite Gamma Ray Technology. Moreover, bidder has not complied with the other qualification criteria requirements as well.

TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT

PROCUREMENT OF INTRA-CRANIAL STEREOTACTIC GAMMA-RAY BASED RADIOSURGERY SYSTEM
 NON ADP SCHEME 2019-20 --- MEDICAL EQUIPMENT & MACHINES FOR CANCER TREATMENT
 AT THE HOSPITAL OF DOW UNIVERSITY OF HEALTH SCIENCES, KARACHI
 IFB No.DUHS/DP/2020/108 dated 18 May, 2020
 TECHNICAL BIDS OPENED ON 06 June 2020 at 10:30 A.M.

M/S. ONTEC CORPORATION

		MODEL / CAT #	Infini
		MAKE	MASEP
		COUNTRY OF ORIGIN	China
S#	CRITERIA / PARAMETERS / SUB-PARAMETERS	Total Marks	
A.	PRODUCT EVALUATION		
1	Conformity to the Purchaser's Specifications (Mandatory)	30	
1.1	Fully compliant with the required specifications	30	
1.2	Compliant with minor deviation (up to 5% subject to main function is not effected)	25	
2	Product International Certification	15	
2.1	USA Food & Drug Administration (USA-FDA 510k)	10	
2.2	European Community (CE) MDD / Japan Industrial Standard (JIS) / Japan Quality Assurance Organization (JQAO) / Certificate issued by Ministry of Health, Labour and Welfare (MHLW) Govt. of Japan	5	
B.	BIDDER EVALUATION		
3	Technical Staff	15	
3.1	Diploma of Associate Engineer (DAE) in relevant field (Electronics) (1 mark for each)	3	
3.2	Graduate Engineers in relevant field (Electronics / Biomedical) (2 marks for each)	6	
3.3	MSc. / M.E Electronics (01 mark for each)	2	
3.4	Foreign Trained Engineer on quoted Product having the valid registration with Pakistan Engineering Council, based in Sindh – Foreign Training Certificate must be attached (02 mark for each)	4	
4	Workshop facility Testing / Calibration of Equipment	10	
4.1	Availability of Workshop in Sindh Province Workshop location, complete list of testing and calibration tools, detail of spare parts availability in stock, details.	5	
4.2	Availability of workshop at national level outside Sindh (one mark for each location)	5	
5	Past Experience / Performance of Last 3 years	10	
5.1	Bidder's prior experience for supplying the Radiation Oncology / Neurosurgery Equipment to the Public / Private Sector Organizations in Pakistan during the last 3 years. Documentary evidence in shape of Purchase Order / Letter of Credit and Installation Report and / or Satisfactory performance certificate and / or Conformity Letter from manufacturer for Sale & Service of respective equipment must be attached. (2 mark for each equipment / instrument / Teaching Aid)	10	
6	Average Annual Turnover during last three (03) financial years (Audited Statements of Accounts and Income Tax Return Forms must be attached as supporting documents)	10	
6.1	Below PKR 100 million	0	
6.2	Above PKR 100 million	4	
6.3	Above PKR 200 million	7	
6.4	Above PKR 300 million	10	
7	Bonus points	10	
7.1	Free of Cost Extended Warranty (in addition to the warranty period 3 years required in these bidding documents) at least for one year including parts & services / labour. (Bidder offering greater extended warranty period will get the full marks only)	10	
TOTAL MARKS / POINT SCORE (A + B)		100	0
REMARKS / FINANDING		Technically not qualified / not responsive	

The offered equipment do not meets the major specifications of bidding documents. Moreover, bidder has not complied with the other qualification criteria requirements as well.

